Eleventh Annual

**Alternative** AICON Investments
Conference Oaktree is proud to co-sponsor the

11<sup>TH</sup> ANNUAL SEO
ALTERNATIVE
INVESTMENTS
CONFERENCE

Oaktree is a leader among global investment managers specializing in alternative investments, with \$125 billion in assets under management<sup>1</sup> as of December 31, 2019. The firm emphasizes an opportunistic, value-oriented and risk-controlled approach to investments in credit, private equity, real assets and listed equities. The firm has over 950 employees and offices in 18 cities worldwide.



www.oaktreecapital.com

Includes a proportionate share of AUM of an asset management company in which Oaktree owns a minority interest.



Siris Capital is proud to support SEO's

Eleventh Annual Alternative Investments Conference
and its important efforts to provide education
and access to underrepresented professionals
in the alternative investments sector.

## **ROPES & GRAY**

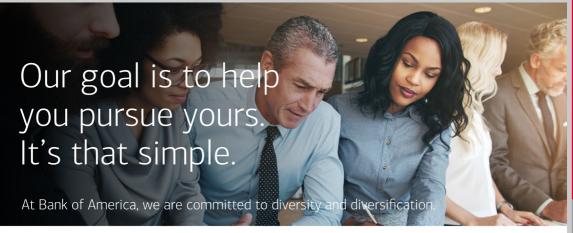
THE RIGHT ADVISOR IS YOUR BEST INVESTMENT

# Restructuring Enforcement Fundraising

Corporate Governance

TAX & Cybersecurity

**≶ Special ≚ Situations** 



The Investment Solutions Group Alternative Investments team is proud to participate in the 2020 Sponsors for Educational Opportunity Alternative Investments Conference.

For more information visit ml.com/solutions/alternative-investments.html





### Blackstone

## SEO alum Verdun Perry and Blackstone are proud to sponsor SEO's

## **Eleventh Annual Alternative Investments Conference**











### Colonial Consulting is proud to sponsor the 2020 SEO Alternative Investments Conference

Exhibiting Opportunities for Diverse Managers by Democratizing Capital and Diversifying Assets







We celebrate the power of diversity in thought and expertise.

Alternative Investing Since 1971

Chicago | New York | Los Angeles | London | Tokyo | Hong Kong | Seoul gcmgrosvenor.com

## **EMPOWERING OUR FUTURE.**



Lumina Foundation is an independent, private foundation in Indianapolis that is committed to making opportunities for learning beyond high school available to all. We envision a system that is easy to navigate, delivers fair results, and meets the nation's need for talent through a broad range of credentials. Our goal is to prepare people for informed citizenship and for success in a global economy.







Transformational Growth Investing in Communications and Tech-Enabled Services

Astra Capital Management is proud to be a sponsor of the 11th Annual SEO Alternative Investments Conference



WWW.GARCIAHAMILTONASSOCIATES.COM

5 HOUSTON CENTER 1401 MCKINNEY STREET, SUITE 1600 HOUSTON, TEXAS 77010

## OVER \$15 BILLION

HIGH-QUALITY FIXED INCOME ASSETS UNDER MANAGEMENT\* CERTIFIED MBE FIRM, 100% EMPLOYEE-OWNED

> FOR MORE INFORMATION, PLEASE CONTACT: RUBY MUÑOZ DANG 713-853-2359

RUBY@GARCIAHAMILTONASSOCIATES.COM

FIXED-INCOME MANAGER

OF THE YEAR ixed-Income

\*\* 2019\*\* \*\* 2018\*\* \*\* 2017\*\* \*\* 2016\*\*

GILBERT ANDREW GARCIA, CFA SEO CLASS OF 1983

MANAGING PARTNER GARCIA HAMILTON & ASSOCIATES TREASURER, SEO BOARD OF DIRECTORS GGARCIA@GARCIAHAMILTONASSOCIATES.COM

Goldman Sachs Asset Management is proud to support **SEO's** mission to advance diversity and promote opportunities within the alternative investments community.





#### KPS <u>Capit</u>al Partners, LP



WE SALUTE THE

#### Sponsors for Educational Opportunity (SEO)

AND ARE A PROUD SPONSOR OF

THE 2020 SEO ALTERNATIVE INVESTMENT CONFERENCE

#### KPS CAPITAL PARTNERS, LP

A middle market private equity limited partnership focused on constructive investing in highly complex corporate carve-out transactions, turnarounds, restructurings and other special situations

485 Lexington Avenue, 31st Floor New York, NY 10017 Tel: 212.338.5100 Fax: 646.307.7100

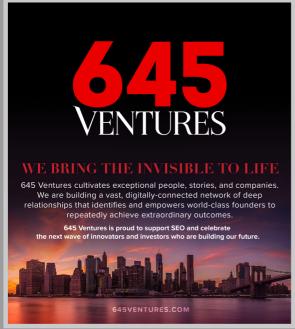
www.kpsfund.com



Neuberger Berman is a leading global private equity and credit investor that seeks to deliver strong investment results for our clients. Our team is driven to build attractive private equity portfolios by partnering with lead private equity firms and investing in unique opportunities. Our culture is rooted in the pursuit of investment insight and continuous innovation on behalf of clients.

Visit us at www.nb.com

NEUBERGER BERMAN







Arcadia Investment Partners is Proud to Sponsor SEO's 11<sup>th</sup> Annual Alternative Investments Conference



### **Campbell Lutyens**

is proud to support the 2020 SEO Alternative Investments Conference

Global and independent private capital advisor

Private equity | Infrastructure | Private credit



www.campbell-lutyens.co



We are proud to support SEO Alternative Investments in creating diverse opportunities

Grain Management is a leading U.S.-based private equity firm focused exclusively on the Communications industry. Since 2007, the Firm has invested capital across six investment vehicles on behalf of the country's leading academic institutions, endowments, and public pension funds.

GRAINGP.COM | 1900 K STREET NW, WASHINGTON, DC 20006



# BRINGING CLARITY TO PRIVATE MARKETS SINCE 1991

Hamilton Lane is a leading alternative investment management firm providing innovative private markets solutions to sophisticated investors around the world

28

\$481B+\*

390+

Years investing in private markets Assets under

Employees

For more information visit hamiltonlane.com

As of September 10, 2019



HarbourVest is committed to helping our investors build broadly diversified portfolios that span many regions of the world, as well as niche portfolios focused on a particular market or strategy.



Beijing | Bogotá | Boston | Dublin | Hong Kong | London | Secul | Tel Aviv | Tokyo | Toronto www.harbourvest.com

For additional legal and regulatory information please refer to important legal disclosur

Lexington Partners is pleased to support

**SEO** 

and the 11th Annual
Alternative Investments Conference

#### **Lexington Partners**

Innovative Directions in Alternative Investing

New York • Boston • Menlo Park • London • Hong Kong • Santiago • Luxembourg

www.lexingtonpartners.com





STANDARD GENERAL IS PROUD TO SUPPORT SEO'S MISSION TO

ADVANCE DIVERSITY AND PROMOTE OPPORTUNITIES WITHIN THE ALTERNATIVE INVESTMENTS COMMUNITY

# StepStone proudly supports **AICON 2020**

StepStone Group is a global private markets specialist overseeing more than \$280B of total capital allocations, including over \$58B of assets under management. Utilizing our global, specialized research team, and proprietary analytics platform of 107,000+ private market investments, we create bespoke investment management and advisory solutions covering the full spectrum of private market opportunities.

As of 30 September 2019

www.stepstoneglobal.com





PRIVATE EQUITY | INFRASTRUCTURE | PRIVATE DEBT | REAL ESTATI



We are proud to support



By working together, we can make a difference in underserved and underpriveledged communities.

> www.valorep.com 312-683-1900

Thank you to all of our **AICON 2020** Sponsors! Advent International is proud to support SEO's 11th Annual Alternative Investments Conference



We applaud SEO's mission of creating opportunities for talented professionals traditionally underrepresented in the alternative investments sector.



American Securities is proud to support SEO's commitment to creating opportunities for underrepresented professionals in the alternatives sector. Based in New York with an office in Shanghai, American Securities is a leading U.S. private equity firm that invests in market-leading North American companies with annual revenues generally ranging from \$200 million to \$2 billion and/or \$50 million to \$250 million of EBITDA. American Securities and its affiliates have approximately \$23 billion under management.





www.american-securities.com



#### **APOLLO**

Bethesda El Segundo Frankfurt Hong Kong Houston London Los Angeles Luxembourg Madrid Mumbai New Delhi New York Powai Purchase San Diego Shanghai Singapore Tokyo Woodland Hills

www.apollo.com



Bain Capital is proud to support SEO's ongoing efforts to provide education and access to underrepresented professionals in the alternative investments sector. We are proud to partner with SEO to promote diversity in our industry and beyond.





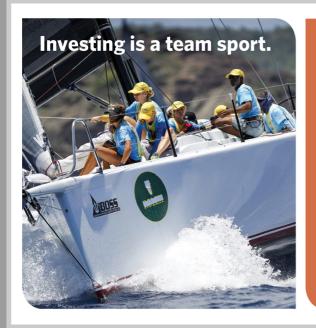
#### THE CARLYLE GROUP

## We know **Diversity** Leads to Better Performance

Over the past three full years, the average earnings growth of Carlyle Portfolio companies with two or more diverse board members has been nearly 12% per year greater than the average of companies that lack diversity.

Carlyle Analysis of U.S. Portfolio Company Data, February 2020 Diversity refers to female, Black, Hispanic or Asian

> For more information visit us o www.carlyle.com



CD&R is proud to support SEO's work to help our future leaders chart a course for success.

Founded in 1978, Clayton, Dubilier & Rice employs a distinctive approach to private equity investing, combining financial and operating capabilities to build businesses and enhance long-term performance. Since inception, CD&R has managed the investments of \$30 billion in 89 companies with an avergeate transaction value of approximately \$140 billion.



Building Businesses, Building Value

New York - London

## CENTERBRIDGE PARTNERS IS PROUD TO SUPPORT

THE 11<sup>™</sup>ANNUAL SEO ALTERNATIVE INVESTMENTS CONFERENCE





#### Clearlake Capital Group,

**L.P.** is a leading private investment firm founded in 2006. With a sector-focused approach, the firm seeks to partner with world-class management teams by providing patient, long-term capital to dynamic businesses that can benefit from Clearlake's operational approach, O.P.S.® Since inception, Clearlake has managed \$17 billion of institutional capital.



## DE Shaw & Co

Since our founding in 1988, we've developed an investment approach that combines quantitative analysis and scientific research with the deep domain expertise and qualitative insights of experienced practitioners.

Today, we apply this robust approach across a broad range of systematic, discretionary, and hybrid investment strategies to uncover independent, hard-to-find sources of return across global public and private markets. With a culture that combines some of the best aspects of academia, finance, and technology, we pride ourselves on a work environment that promotes collaboration, integrity, and a precise approach to solving problems.

We are the D. E. Shaw group, a global investment and technology development firm with over 30 years of experience and more than \$50 billion in investment and committed capital as of January 1, 2020.

The above does not constitute investment advice or convey an offer of any type with respect to any securities or other financial products. Please visit www.deshaw.com for additional information and important disclosures.

#### Systematic

- + Active Equity
- + Equity Arbitrage + Systematic Futures Trading
  - Hybrid
    - + Fauity-Linked Strategie
    - + Equity-Linked Strategie

+ Orienteer

#### Discretionary

- + Asset-Backed Strategies
- + Corporate Credit
- + Discretionary Macro
- + Energy Trading
- + Fundamental Equities
- + Private Investing
- + Reinsurance
- + Renewable Energy Development



## GENERAL ATLANTIC IS PROUD TO SUPPORT SEO'S

# Eleventh Annual Alternative Investments Conference



### MDP



MADISON DEARBORN

**PARTNERS** 

Oaktree is proud to co-sponsor the

11<sup>TH</sup> ANNUAL SEO
ALTERNATIVE
INVESTMENTS
CONFERENCE

Oaktree is a leader among global investment managers specializing in alternative investments, with \$125 billion in assets under management<sup>1</sup> as of December 31, 2019. The firm emphasizes an opportunistic, value-oriented and risk-controlled approach to investments in credit, private equity, real assets and listed equities. The firm has over 950 employees and offices in 18 cities worldwide.



www.oaktreecapital.com

 ${}^{I} Includes \ a \ proportion at e \ share \ of AUM \ of \ an \ asset \ management \ company \ in \ which \ Oaktree \ owns \ a \ minority \ interest.$ 



# REVERENCE CAPITAL PARTNERS

Since 1963 SEO has been Seizing Every Opportunity to make a lifetime of achievement possible for so many talented young people

Reverence Capital is a proud partner of SEO, and proud sponsor of the 11<sup>th</sup> Annual Alternative Investments Conference



#### TA Associates is proud to sponsor SEO's Eleventh Annual Alternative Investments Conference

TA Associates is a leading global growth private equity firm. Focused on targeted sectors within five industries - technology, healthcare, financial services, consumer and business services - TA invests in profitable, growing companies with opportunities for sustained growth, and has invested in more than 500 companies around the world. Investing as either a majority or minority investor, TA employs a long-term approach, utilizing its strategic resources to help management teams build lasting value in high quality growth companies. TA has raised \$33.5 billion in capital since its founding in 1968. The firm's more than 85 investment professionals are based in Boston, Menlo Park, London, Mumbai and Hong Kong,



TPG is proud to support SEO

Founded in San Francisco in 1992, IPG has a long history of investing in change, growth, and innovation through a platform that spans a wide range of asset classes.

TPG has investment and operational teams around the world and a thematic, sector-based approach focused on consumer and retail; financial services; healthcare; Industrials and business services; internet, digital media, and communications; natural resources and energy; real estate; and technology.

www.tpg.com



Our SEO Alumni and all of Sixth Street are proud to sponsor SEO's Eleventh Annual Alternative Investments Conference



Adjacencies | Agriculture | Capital Solutions | Direct Lending

Infrastructure | Fundamental Strategies | Par Liquid Credit | Special Situations

San Francisco • New York • London • Hong Kong • Dallas • Houston • Boston • Luxembourg • Melbourne

#### **VISTA EQUITY PARTNERS IS A PROUD SPONSOR OF THE**

# SEO ALTERNATIVE INVESTMENTS CONFERENCE

Vista supports SEO's mission to provide talented and motivated young people from underserved and underrepresented communities with access to superior educational and career opportunities.

Vista is a leading investment firm with offices in Austin, Chicago, New York City, Oakland, and San Francisco and more than \$52 billion in cumulative capital commitments. Vista exclusively invests in enterprise software, data, and technology-enabled organizations across private equity, credit, public equity, and permanent capital strategies. As a value-added investor with a long-term perspective, Vista contributes professional expertise and multi-level support towards companies to realize their full potential. Vista's investment approach is anchored by a sizable long-term capital base, experience in structuring technology-oriented transactions, and proven management techniques that vield flexibility and opportunity.

For more information, please visit www.vistaequitypartners.com.





Wafra is excited to partner with SEO and support their efforts to provide education and career development to underrepresented professionals.

Founded in 1985, Wafra is an alternative investment manager with over \$25 billion of AUM investing in strategic partnerships, real assets, real estate, private equity and venture capital, alternative finance and liquid markets, in addition to providing bespoke consulting services. Wafra employs over 170 professionals with offices in New York and Texas and affiliated offices globally.

Wafra's assets under management (including undrawn capital commitments, and collectively, the "AUM") presented herein (as of September 30, 2019) represent discretionary and non-discretionary AUM of Wafra and its advisory affiliates. Employee headcount as of September 30, 2019.

## **WARBURG PINCUS**

Warburg Pincus is proud to support the

# SEO ELEVENTH ANNUAL ALTERNATIVE INVESTMENTS CONFERENCE



## WCAS is proud to support SEO



New York



San Francisco

www.wcas.com



Crestview Partners is proud to support

### The SEO Alternative Investments Conference

Middle market private equity focused on contrarian, value-oriented investments.

